

## **ADK&A SELECTED QUALIFICATIONS IN TRAINING AND TEACHING**

### **Academic**

#### **University of Southern California Price School of Public Policy *Adjunct Professor***

Courses on real estate approvals, finance, and public private joint ventures and deal making.

Public/Private Mixed Enterprise Planning (PLUS 543 now PPD626), 1986 - Present  
Development Approval Process (RED 551), Spring 1989 - Present  
Development Planning and Analysis (PLUS 507), Spring 1988  
Fiscal Impact and Infrastructure Finance (RED 599), Spring 1993  
Real Estate Finance (RED 542), Summer 1993, 1994, 2014-2016  
Fundamentals of Real Estate Development (RED599 now PPD599), 2003-Present

#### **Harvard University Graduate School of Design *Instructor, Executive Education Program***

Public Private Joint Ventures in Real Estate Development, Summers 2002-2011

#### **UCLA Graduate School of Architecture and Urban Planning *Lecturer***

Real Estate Development for Architects and Urban Planners (GSAUP 272), 1981 - 1986

### **Non-Academic**

#### **Public Private Joint Ventures in Redevelopment**

One-day seminar for Executives at Forest City Development, 2007

#### **How to Attract Retail Development to Your City**

Course offered by International Council of Shopping Centers at the Shopping Center University, 1998 to 2003

#### **Effective Negotiating and Deal Making**

One-day training workshop for redevelopment staff and others at the Redevelopment Institute sponsored by the California Redevelopment Association (CRA), 2000 – 2002

#### **Real Estate Workshops**

Training workshops on various real estate topics for both general conferences and certification program for the Council for Urban Economic Development (CUED later IEDC *International Economic Development Council*), various dates and venues 1986 – 2006

**Lecturer in Case Presentations for Residential Real Estate**

Citibank (New York) semi-annual real estate lending workshops for Citibank lending officers.  
(Seminar by the Harlan Company of New York), 1976 – 1989

**Ground Leasing Training Seminars**

One and two-day training offered by Kotin Regan & Mouchly to redevelopment staff in the cities of Phoenix, Los Angeles, and Burbank.

**Public Private Joint Ventures in Redevelopment**

Four session course for City Staff, Inglewood California, 2005

**Public Financing of Private Parking**

Workshop for Real Estate staff, Walt Disney Imagineering, 2008